

EXHIBIT 7

PRESENTATION VIEW

NB: View in Notes view to see
the script

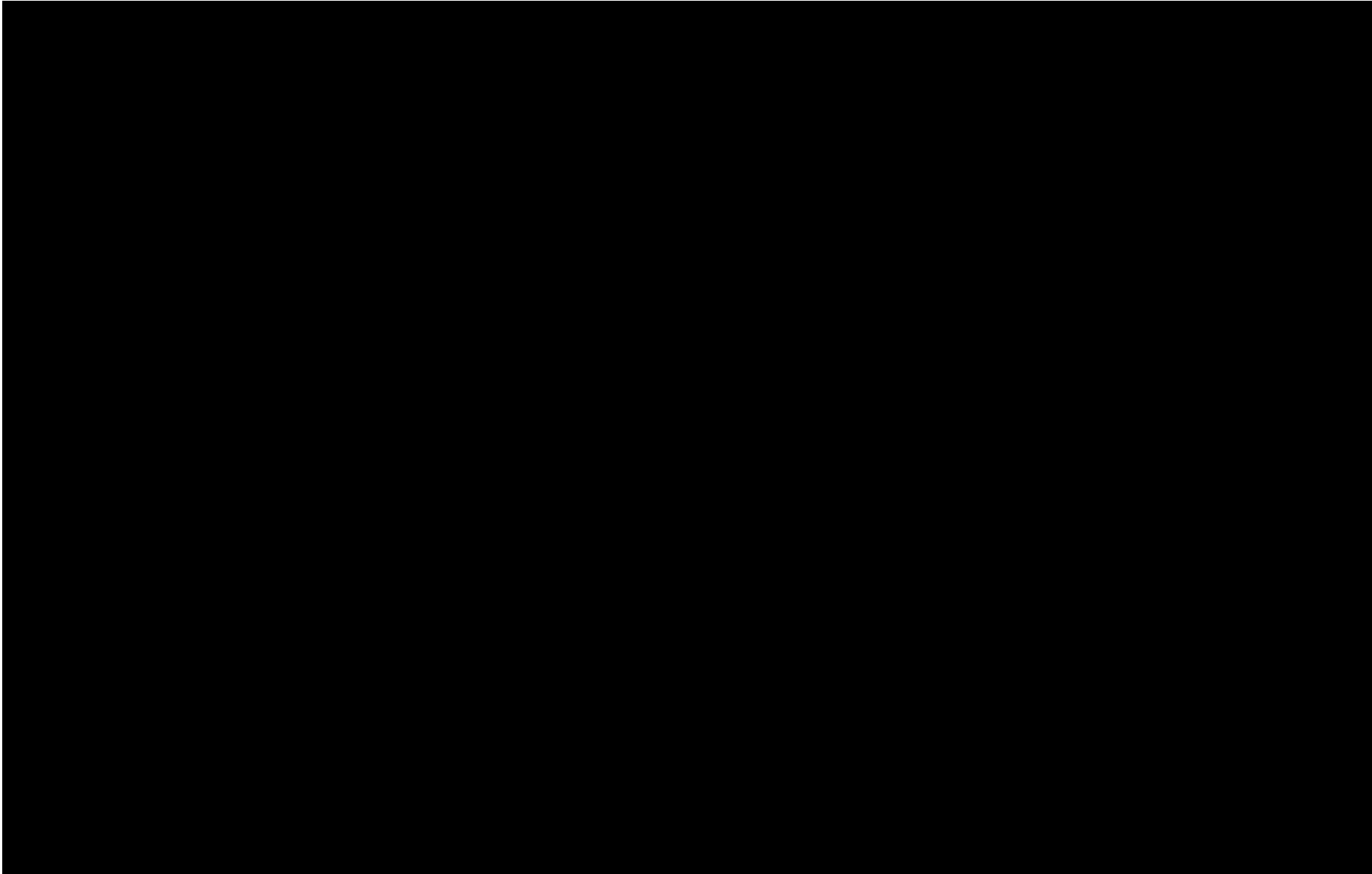
Optum Enterprise Strategy

Summary

Fall 2018



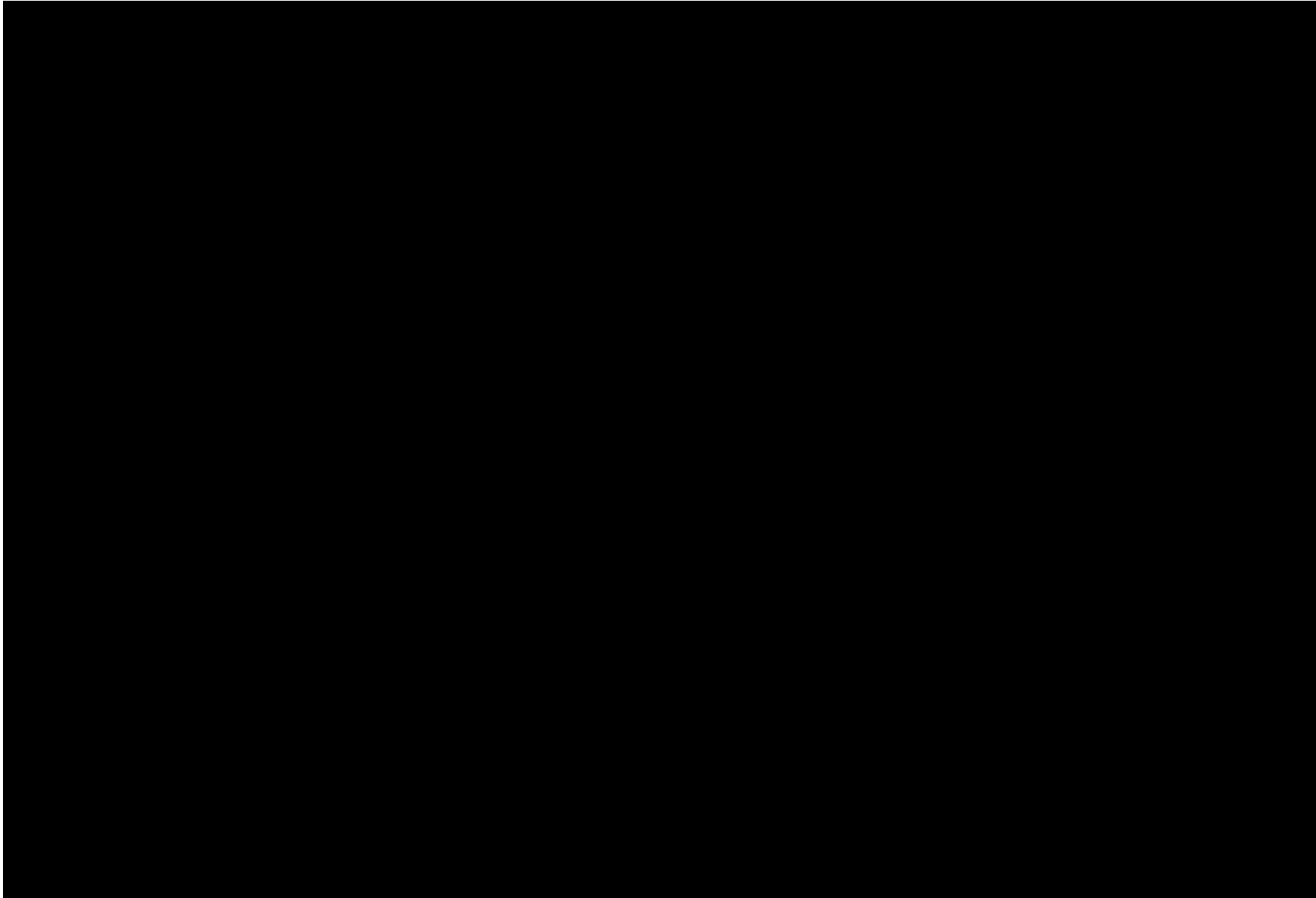
Optum Enterprise Strategy – Executive Summary



Optum has built a truly distinctive set of capabilities to help people live healthier lives and help make the health care system work better for everyone



Macro Healthcare Trends



Optum Mission and Aspiration

Optum is in a unique position to transform healthcare in the US

Optum's mission...

To help people live healthier lives and help make the health care system work better for everyone

...manifests itself in our aspiration

To improve the outcomes and experiences for everyone we serve while reducing the total cost of care

Note: Success will be measured on a per capita basis



Health 2.0 – Overview

In the future, managing health is simple, effective, and lower cost

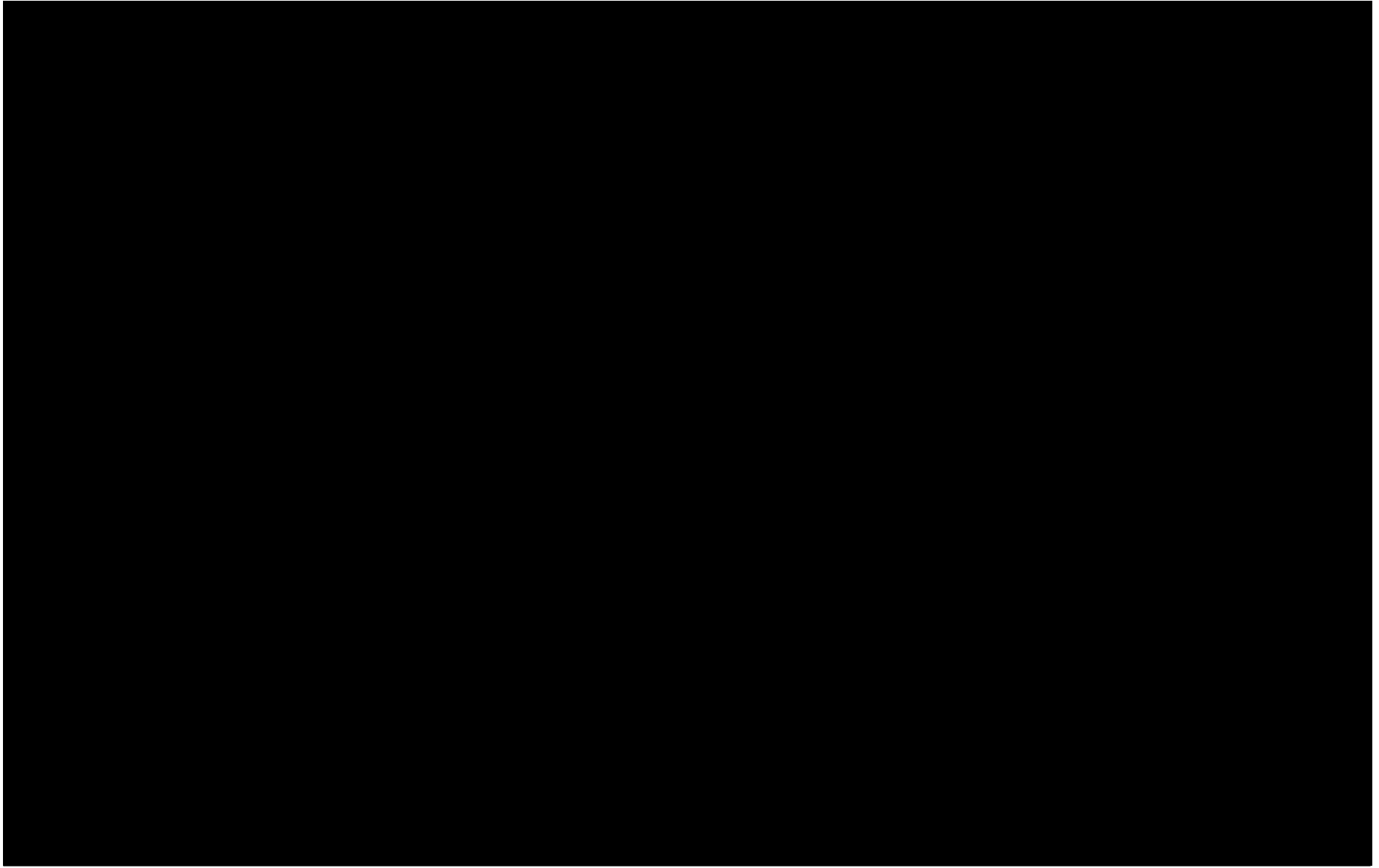
Simple

Effective

Lower Cost

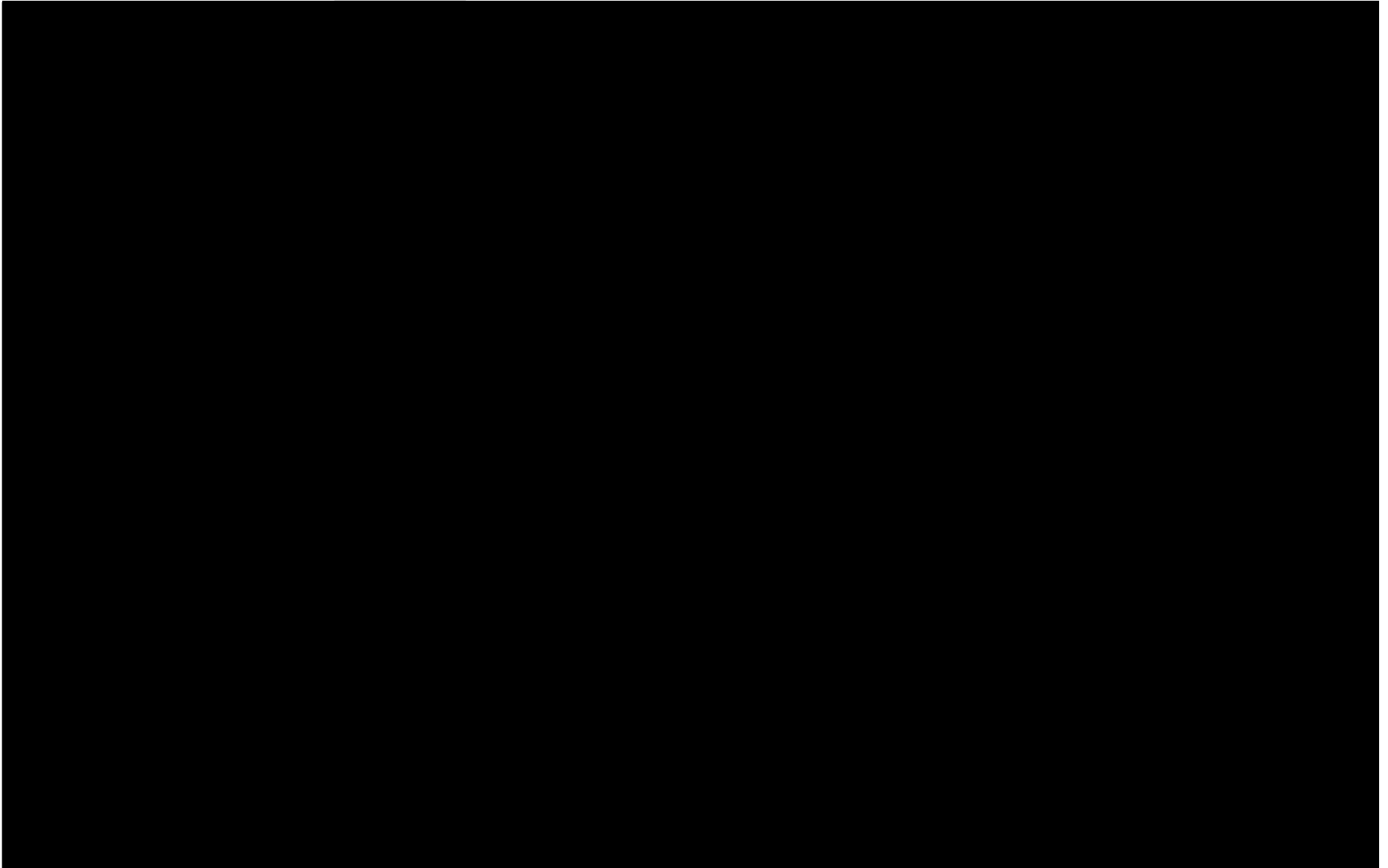


Optum Enterprise Strategic Approach



Description of Foundational Competencies & Delivery Models

Description



Foundational Competency: Clinical Expertise

Problem Statement

What Optum Will Do



Foundational Competency: Embedded Technology

Problem Statement

What Optum Will Do



Foundational Competency: Consumer Experience

Problem Statement

What Optum Will Do



Delivery Model: Condition Centric Management

Problem Statement

What Optum Will Do



Delivery Model: Local Care Ecosystem

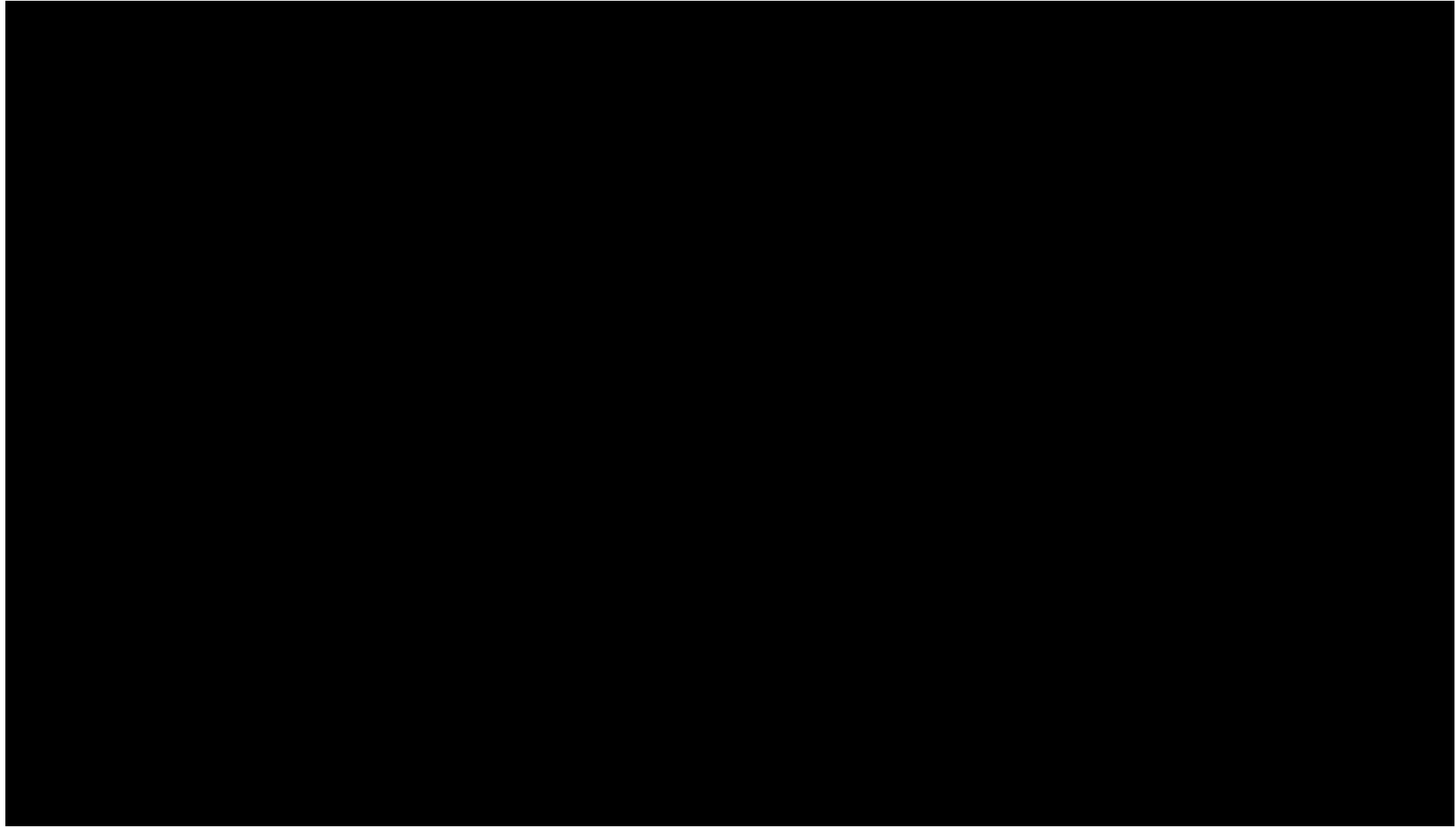
Problem Statement

What Optum Will Do



Organizational Emphasis on Total Cost of Care





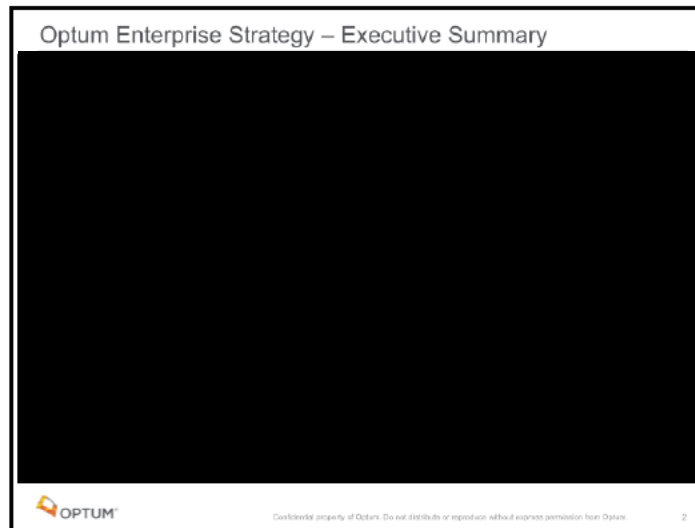
Appendix

A broader appendix with materials from our fact pack and other OET meetings is available on an as requested basis if there is a desire to supplement the main story pack.

To request these slides please contact Steve Wolin or Mimi Macauley on the Strategy Team

NOTES VIEW





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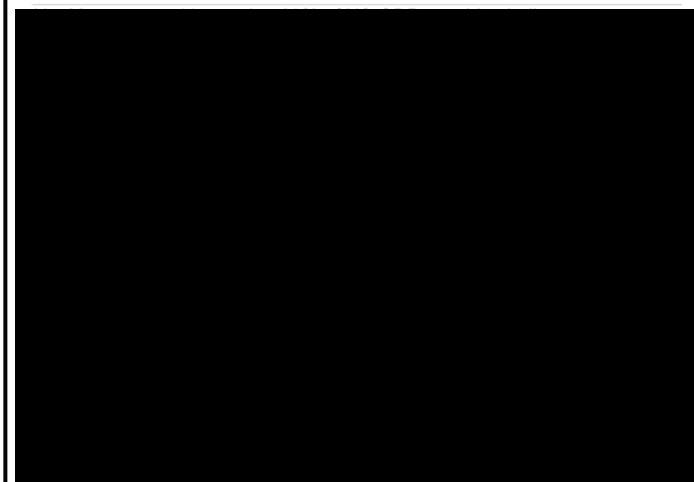
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Macro Healthcare Trends



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OPTUM

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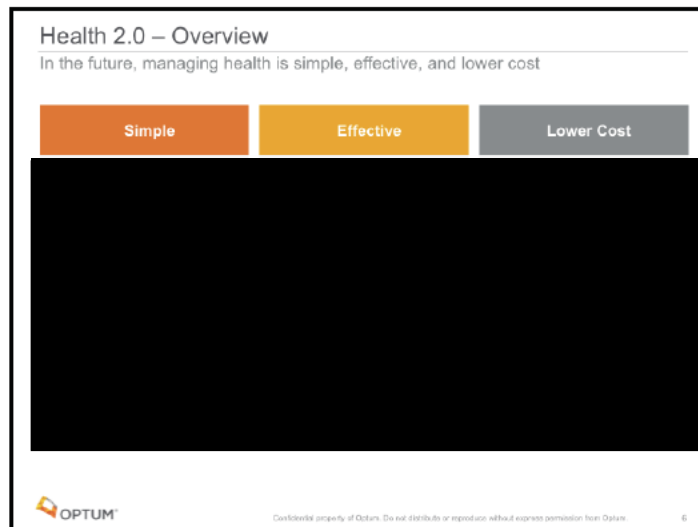
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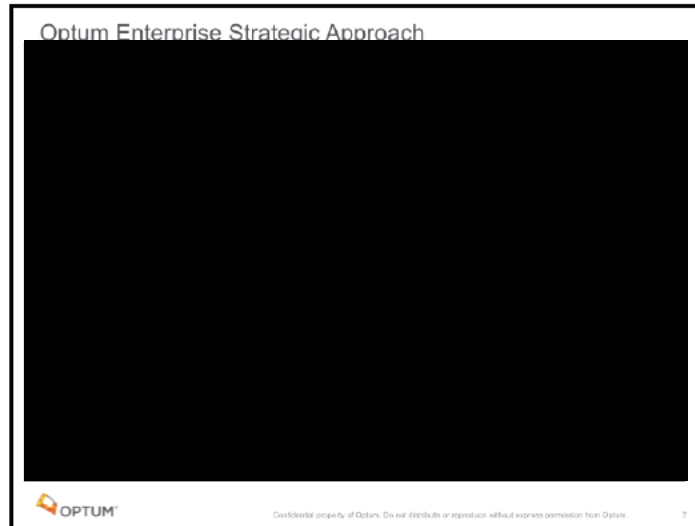
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Foundational Competency: Clinical Expertise

Problem Statement

What Optum Will Do


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[REDACTED]

Foundational Competency: Embedded Technology

Problem Statement

What Optum Will Do

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Foundational Competency: Consumer Experience

Problem Statement

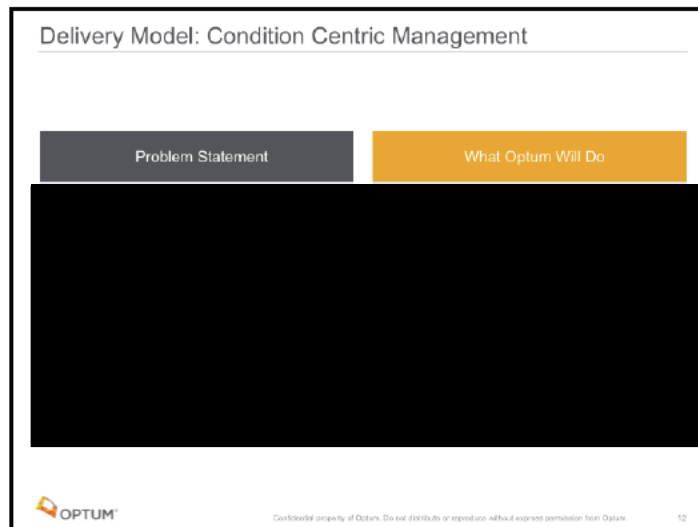
What Optum Will Do

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Delivery Model: Local Care Ecosystem

Problem Statement

What Optum Will Do

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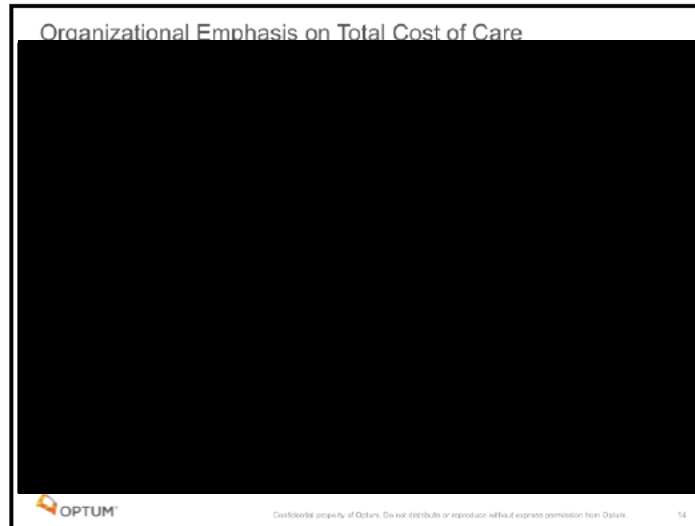
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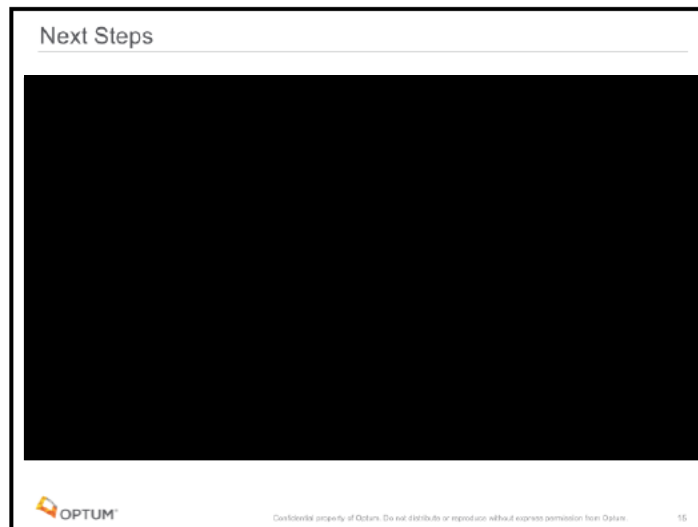
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